

IN THE UNITED STATES DISTRICT COURT  
NORTHERN DISTRICT, OHIO  
EASTERN DIVISION

ADVANCED DERMATOLOGY )

*On behalf of itself and all those* )

*similarly situated* )

8940 Darrow Road )

Twinsburg, Ohio 44087 )

Plaintiff, )

-vs- )

PICK RESEARCH SOLUTIONS, INC. )

160 Centennial Hills Rd )

Port Matilda, PA 16870 )

Defendant. )

CASE NO.:

JUDGE

**CLASS ACTION COMPLAINT**  
**AND JURY DEMAND**

**INTRODUCTION**

Plaintiff, Advanced Dermatology (“Plaintiff”), brings this nationwide Class Action Complaint against Defendant, Pick Research Solutions, Inc. (“Defendant”), for violations of the Telephone Consumer Protection Act, 47 U.S.C. §227 (“TCPA”) in sending unsolicited facsimiles to people and businesses who have not given their consent. Plaintiff, for its Complaint, alleges as follows upon personal knowledge as to itself, and as to all other matters, upon information and belief, including investigation conducted by its attorneys.

1. The TCPA prohibits the use of a telephonic facsimile machine to send unsolicited advertisements.

### **PARTIES**

2. Plaintiff is a resident of Ohio who received an unsolicited facsimile from Defendant on its office fax machine, which is a physical machine and not a fax server, without its consent.

3. Defendant is a foreign for-profit corporation located in Port Matilda, Pennsylvania.

4. Defendant is a national market research firm, selling its services through the United States and internationally.

### **JURISDICTION**

5. This Court has jurisdiction pursuant to 28 U.S.C. §1331 and 47 U.S.C. §227.

6. Venue is proper in this District because Defendant directed its tortious conduct at the Northern District of Ohio, causing Plaintiff's injury here.

### **FACTS**

7. On or about November 4, 2019, Defendant sent an unsolicited facsimile to Plaintiff (attached hereto as Exhibit 1).

8. Plaintiff and Defendant had no prior or existing business relationship, and Plaintiff did not give Defendant its fax number or consent to be sent a facsimile.

9. The facsimile was one page long and stated it was a "PAID TELEPHONE INTERVIEW INVITATION."

10. The facsimile purportedly solicited Plaintiff's participation in a marketing survey for the purpose of and in connection with the marketing, production, and advancement of the sale of Defendant's services.

11. On information and belief, the facsimile sent by Defendant to Plaintiff is a form facsimile that Defendant uses to solicit participation in its surveys and to market its services.

12. On information and belief, Defendant continues to send such facsimiles nationwide without prior consent to do so.

13. Defendant's transmission of the facsimile caused damaged to Plaintiff, including, but not limited to, monetary loss due the costs of paper, ink and toner; monetary loss due to work interruption and the loss of employee time to review the fax; invasion of privacy; nuisance; trespass to its chattel by interfering with its office facsimile used to aid patients; stress; aggravation; and because a violation of the TCPA is itself a concrete injury.

14. All members of the proposed class below have suffered the same or substantially the same injury due to Defendant's conduct as described herein.

#### **CLASS ALLEGATIONS**

15. Class Definition: Plaintiff brings this action pursuant to Rule 23 of the Federal Rules of Civil Procedure on behalf of itself and a Class of similarly situated individuals or business, defined as follows:

All persons in the United States who received a facsimile, soliciting their participation in a paid research study/project, from or on behalf of Defendant and who had no ongoing business relationship with Defendant and had not given consent to receive facsimiles from Defendant, within the four years prior to the filing of the Complaint until the class is certified.

16. Numerosity: The exact number of class members is unknown and is not available to Plaintiff at this time, but individual joinder in this case is impracticable. The Class likely consists of thousands of individuals and businesses, given the extensive nature of Defendant's business and the need to contact hundreds if not thousands of the individuals to participate in its surveys. Nonetheless, class members can be easily identified through Defendant's or its agents' records.

17. Commonality and Predominance: There are many questions of law and fact common to the claims of Plaintiff and members of the Class, and those questions predominate over any questions that may affect individual members of the Class. Common questions for the Class include but are not limited to the following:

- a) Whether Defendant sent the attached fax or had it sent on its behalf;
- b) Whether Defendant had or attempted to obtain consent;
- c) How Defendant compiles its list of individuals/companies to send facsimiles;
- d) Whether Defendant has processes in place to prevent unsolicited facsimiles;
- e) Whether Defendant's conduct was willful;
- f) Whether Defendant's facsimiles were advertisements; and
- g) Whether Defendant's conduct constitutes a violation of the TCPA.

18. Typicality: Plaintiff's claims are typical of the claims of other Class members and it sustained the same damages as other members of the Class as a result of Defendant's actions.

19. Adequate Representation: Plaintiff will fairly and adequately represent and protect the interests of the Class, and Plaintiff has retained counsel competent and experienced in complex litigation and class actions including TCPA cases. Furthermore, Plaintiff has no interests antagonistic to the Class, and Defendant has no defenses unique to Plaintiff. Plaintiff and its counsel are committed to vigorously prosecuting this action on behalf of members of the Class, and they have the financial resources to do so.

20. Superiority: This case is appropriate for certification because class proceedings are the best method available for the fair and efficient adjudication of this controversy in light of the common issues across the class.

**FIRST CLAIM FOR RELIEF**

Violation of 47 U.S.C § 227  
(On behalf of Plaintiff and the Class)

21. Plaintiff incorporates the foregoing allegations as if fully set forth herein.

22. The TCPA expressly prohibits unsolicited facsimile advertising, 47 U.S.C. § 227(b)(1)(C).

23. The TCPA defines an “unsolicited advertisement” as “any material advertising the commercial availability or quality of any property, goods, or services which is transmitted to any person without that person’s prior express invitation or permission in writing or otherwise.” 47 U.S.C. § 227(a)(5); 47 C.F.R. § 64.1200(f)(1).

24. The Sixth Circuit also looks to dictionary definitions of the word “advertising” to further clarify its meaning to “the action of calling something” of a “commercial nature” to the attention of the public.” *Sandusky Wellness Center, LLC v. Medco Health Solutions, Inc.*, 788 F.3d 218, 221-222 (6<sup>th</sup> Cir. 2015).”

25. As such, a facsimile intending to draw the attention of the public to the desire of a defendant to enlist survey takers for a commercial purpose is an “advertisement” under the TCPA. See *Lyngaas, D.D.S. v. J. Reckner Associates, Inc.*, U.S. Dist. Ct., E.D.Mich., 2:17-CV-12867 (Order filed 07/31/18, ECF No. 29). Defendant violated this provision by sending an unsolicited fax to Plaintiff.

26. Federal Courts have found that facsimile solicitations to participate in marketing surveys in exchange for payment are advertisements within the purview of the TCPA. See *Fischbein v. Olson Research Group, Inc.*, 959 F.3d 559 (3<sup>rd</sup> Cir. 2020).

27. Accordingly, Defendant’s facsimile is regulated by the TCPA, and Defendant’s transmission of it without prior consent or a business relationship is unlawful.

28. As a result of Defendant's unlawful conduct, Plaintiff and the members of the Class have suffered actual damages as set forth above.

29. Under 47 U.S.C. § 227(b)(3)(B), Plaintiff and members of the Class are each entitled to, *inter alia*, a minimum of \$500 in statutory damages for each violation.

30. Should the Court determine that Defendant's misconduct was willful and knowing, the Court may, pursuant to 47 U.S.C. § 227(b)(3)(C), treble the amount of statutory damages recoverable by Plaintiff and members of the Class to \$1,500 for each violation.

**PAYER FOR RELIEF**

WHEREFORE, Plaintiff, on behalf of itself and the Class, respectfully requests that this Court enter an order:

- A. Certifying this case as a class action on behalf of the Class defined above, appointing Plaintiff as representative of the Class, and appointing its counsel as Class Counsel;
- B. Awarding injunctive and other equitable relief as necessary to protect the interests of the Class, including, *inter alia*, an order prohibiting Defendant from engaging in the wrongful and unlawful acts described herein;
- C. Awarding actual and statutory damages;
- D. Awarding reasonable litigation expenses and attorneys' fees;
- E. Awarding pre- and post-judgment interest to the extent allowable; and
- F. Awarding any such other and further relief as equity and justice may require.

Respectfully submitted,

/s/Ronald I. Frederick  
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JURY DEMAND

Plaintiff demands a trial by jury for all issues so triable.

/s/Ronald I. Frederick  
Ronald I. Frederick (#0063609)  
Frederick & Berler, LLC  
*Attorney for Plaintiff*

Attn: Office Manager  
Fax: 330-963-7900

November 4, 2019



## PAID TELEPHONE INTERVIEW INVITATION

I would like to invite you to participate in a paid telephone interview of Dermatology Office Managers regarding reimbursement and billing (19120).

The interview will consist of two parts:  
A 15-20 minute "homework" assignment  
A 30 minute telephone interview

The telephone interview can be scheduled November 11-22, 2019. We are happy to provide monetary incentive of \$300 upon completion of the project.

If you are interested to participate, please complete preliminary details at your convenience using our weblink: <https://19120om.questionpro.com>

If you prefer, you can call 1-855-201-5929 and ask for project 19120. **Our office is open Monday – Friday, 9am – 5pm Eastern Time.**

I look forward to your participation-

Dr. David L. Pick  
**Director of Research**



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Dr. David L. Pick | Director of Research | Pick Research Solutions Inc.  
160 Centennial Hills Road | Port Matilda, PA 16870 | ☎ 814-639-1839 | 📠 814-690-1610 | ✉ [docpick@pickresearch.com](mailto:docpick@pickresearch.com)

*Your honoraria will be sent 30-45 days after the project is completed. If you have questions about your honoraria, please address them to [accounting@pickresearch.com](mailto:accounting@pickresearch.com) – your recruiter does not have access to accounting information.*

If you wish to be removed from our database, please return this fax to 814-690-1610.  
You can also opt-out of future communications by calling 888-400-3809 and providing the fax number you wish to exclude.  
Removal may take up to 5 business days. Failure to remove your fax number within 30 days is unlawful.

**Exhibit 1**